



# 2026 Trip Promotion REMINDER



## 2026 HYATT ZIVA CAP CANA

REGISTRATION DEADLINE:  
**MARCH 10, 2025**

FAST APPROACHING

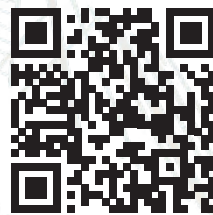
## Hyatt Ziva Cap Cana, an All-Inclusive Resort

Join Penco for a five-night trip as we return to the Caribbean's most alluring and fun escape destination, Hyatt Ziva Cap Cana. Dive into the clear waters of Juanillo Beach, lounge by a swim-up bar in one of the many infinity pools, or dine in style at 12 restaurants and bars onsite.

You're invited to discover the essence of Cap Cana with everything from fun themed pool parties, beach bashes, and dance classes, to a wide range of swimming, water sports, and golf where adventure is within your reach - every day, all day.

**ALL YOU NEED IS 3,500 POINTS\* PER PERSON TO EARN YOUR FREE TRIP TO Hyatt Ziva Cap Cana.**

SCAN QR TO REGISTER ONLINE



1503 W. Stein Hwy.  
Seaford, DE 19973

**PENCO CORPORATION**

Check Out our Web Sites at:  
[www.pencocorp.com](http://www.pencocorp.com) | [www.elegantdesignsshowroom.com](http://www.elegantdesignsshowroom.com)

Resort Std.  
U.S. Postage  
**PAID**  
Columbus, Ohio  
Permit No. 54

1503 W. Stein Hwy.  
Seaford, DE 19973  
TEL: 302-628-7911  
800-727-7362  
FAX: 302-628-2601

9775 Longwoods Rd.  
Easton, MD 21601  
TEL: 410-820-6152  
800-727-5862  
FAX: 410-820-6187

820 Snow Hill Road  
Salisbury, MD 21804  
TEL: 410-742-3606  
800-901-7382  
FAX: 410-742-9263

121 Sandy Dr.  
Newark, DE 19713  
TEL: 302-738-3212  
800-688-7362  
FAX: 302-738-0916

37492 Oyster House Rd.  
Rehoboth Beach, DE 19971  
TEL: 302-227-9188  
FAX: 302-227-9178

2000 S. Dupont Hwy.  
Camden, DE 19834  
TEL: 302-688-3108  
877-727-9188  
FAX: 302-698-3799

638 Marshall Street  
Milford, DE 19963  
TEL: 302-491-4094  
FAX: 302-725-5927

Elegant Designs  
Showroom  
Seaford, DE 19973  
TEL: 302-262-0020  
TF: 877-262-0030

Seabysville  
38488 DuPont Blvd.  
Seabysville, DE 19975  
TEL: (302) 524-6401

Join Penco for an unforgettable  
All-inclusive trip to Hyatt Ziva Cap Cana

**FEBRUARY 19 - 24, 2026**

# PENCO CORPORATION

All registrations must be received by March 10, 2025 to participate.



Money Savers!

MARCH, 2025



**PENCO CORPORATION**



**PENCO IS NOW STOCKING RHEEM COMMERCIAL AIR\***

**WHY RHEEM COMMERCIAL AIR FROM PENCO?**

### Broad Product Lineup

Innovative Rheem products offered in A/C, G/E, and Heat Pump styles, capacities ranging from 3 - 30 tons. We have the right choice for a wide range of commercial applications.

*\*Select Models in Stock.*

### Application Flexibility

Rheem products are uniquely engineered to deliver site flexibility, serviceability, and ease of use.

### Innovative Technologies

Packed with patented and exclusive technologies like our patented Velocifin™ gas heat exchanger and the Rheem PLUSONE® Humididry™, Rheem products meet the needs of today's most demanding customers.

### Penco Support

With best-in-class training & tech support, you can count on your local team at Penco to have your back.

- Commercial Split Classic® Series Heat Pump
- Commercial Renaissance™ Packaged
- Commercial Resolute™ Packaged



**ASK US ABOUT OUR NEW STOCK OFFERING OF 5-10 TON COMMERCIAL EQUIPMENT!**

Contact your Penco Sales Representative for more information.

Let's get to work together, on your next commercial project!

Plumbing, Heating, Air Conditioning - Equipment & Supplies  
Wholesalers of Quality Merchandise and Service

Now Accepting





**NOW IN STOCK  
AT PENCO!**



- REHAU® benefits**
- Optimum Strength + Enhanced Temperature & Pressure Capabilities
  - Better flexibility than other types of PEX
  - Tough to withstand jobsite conditions
  - Uniform crosslinking

- Reliability**
- Up to 1-year UV resistance with RAUPEX UV shield pipe
  - EVERLOC+ compression-sleeve fittings have four sealing edges for leak-free reliability
  - RAUPEX pipe resists corrosion, pitting and scale buildup
  - RAUPEX UV shield pipe paired w/ EVERLOC+ or REHAU F1960 fittings, backed by a 25-year warranty



**F1960 Cold Expansion Fitting System**



- Save Time & Money**
- With EVERLOC+ no wait-time needed for pressure testing, even in cold conditions
  - RAUPEX pipe and EVERLOC+ fittings install up to 65% faster than copper solder\*
  - Flexible pipe requires fewer fittings, reducing installation time and cost
  - Pair RAUPEX® UV shield pipe with the exclusive EVERLOC+® compression-sleeve fitting technology, the fastest available installation method, or the standard REHAU F1960

*\*According to the Home Innovations Research Labs*

**CHECK OUT THIS VIDEO TO LEARN MORE**



**LEARNING CENTER  
SPRING 2025 TRAINING SCHEDULE**

DATE	CLASS	DESCRIPTION	TRAINER	PRICE	MAX SEATS	TIME
3/13/2025	BASIC REFRIGERATION	This full day class covers the physical principles of refrigeration and the refrigeration cycle. Students will be introduced to the components of the refrigeration system including compressors, condensers, expansion devices, evaporators, and refrigerants. Additionally, superheat and subcooling calculations will be discussed.	WALT MITCHELL	\$50	20	8AM-3PM
3/20/2025	LOW VOLTAGE WIRING CLASS	This full day session covers setup and execution of 120 volt & 24 volt wiring, a foundational skillset for the HVAC professional. Bring basic hand tools including wire strippers and screwdrivers.	WALT MITCHELL	\$50	20	8AM-3PM
3/27/2025	RHEEM HEAT PUMPS & AC UNITS	In this full day class, attendees will learn about the maintenance and service of Rheem outdoor units, the Econet thermostat, as well as the Rheem contractor app, which is essential to the operation of Rheem's new Endeavor equipment line.	DANA EDGELL	\$100	20	8AM-3PM
4/3/2025	CLIMATEMASTER TRANQUILITY	<b>IN THIS FULL DAY CLASS, THE INSTRUCTOR WILL COVER:</b> <ul style="list-style-type: none"> <li>• Product overview &amp; operation of new R454B units</li> <li>• Water side check refrigerant checks superheat and subcooling including R454B changes</li> <li>• Installation</li> <li>• DXM2.5 controls</li> <li>• AWC communicating wifi thermostat</li> <li>• Open loop installation water quality</li> <li>• Closed loops and flushing</li> <li>• Antifreeze protection in closed loops</li> </ul>	MIKE HAMMOND	\$150	20	8AM-3PM
4/10/2025	RINNAI SENSEI TANKLESS LEVEL 2,3	Rinnai's highest-level service class. This is a full day hands-on session that covers installation, setup, operation, service, and troubleshooting of condensing tankless water heaters.	MARK BERTRAM	\$50	20	8AM-3PM
4/17/2025	RINNAI NON-CONDENSING TANKLESS LEVEL 2,3	Rinnai's highest-level service class. This is a full day hands-on session that covers installation, setup, operation, service, and troubleshooting of non-condensing tankless water heaters.	MARK BERTRAM	\$50	20	8AM-3PM

**PENCO CORP TRAINING  
TRAINING HAS NEVER BEEN MORE IMPORTANT...**

At Penco Corp., we're committed to your success. In addition to providing quality products and unmatched service, we offer best-in-class training resources that help you stay on top of current and changing technologies.

**LEARN MORE ABOUT THE PENCO LEARNING CENTER.**

